Technology & Outsourcing

McGuireWoods’ technology and outsourcing team has a singular focus: business matters driven by technology. We deftly handle issues that come with large-scale outsourcing arrangements, including business process outsourcing (BPO) and traditional information technology outsourcing (ITO), as well as other licensing and technology procurements. We routinely assist clients throughout the life cycle of projects from RFPs to contract finalization to dispute resolution. That’s why we’re recognized in Chambers USA® as the definitive guide to leading lawyers, and Legal 500 US which ranks the firm nationally for our work on technology transactions. U.S. News & World Report also named McGuireWoods one of the best firms for technology law.

Our lawyers have advanced technical and science degrees as well as industry and work experience in computer science, software, and other high-tech fields. We understand the unique business and legal challenges companies face as information systems continue to evolve and become more complex. McGuireWoods lawyers are at the forefront of these technological advancements and counsel clients on matters involving cloud computing, including software-as-a-service (SaaS) business models, premise-based and cloud implementations, integration and deployment, open source software and other new technologies, including artificial intelligence, Internet of Things (IoT) and blockchain technology. Firm clients are both technology customers and vendors, including Fortune 100 corporations, governmental entities, nonprofit organizations and emerging business enterprises.

In addition to supporting the procurement, development, and deployment of technology for our clients, the team assists in corporate transactions, software audits, and dispute prevention and resolution. We draw on an extensive knowledge base of best practices and familiarity with major vendors’ market positions and business objectives. We also routinely interface with larger clients’ supply chain organizations to bring our technology focus to assist in both routine and extraordinary matters.

The technology and outsourcing team’s intense focus on the IT marketplace means that, for example, from the outset our lawyers fully understand the criticality of enterprise resource planning (ERP) projects, the watchouts in software licensing and cloud deployments, the important metrics for call center services, and the pitfalls in cross-border data transfers. As a result, we can immediately bring our legal and negotiation experience to bear to efficiently plan and effectively carry out our clients’ IT goals, working across the entire project life cycle.

Our lawyers also provide strategic counsel on how to prevent and avoid costly technology disputes to clients in virtually every industry sector. And if remediation fails, we litigate and arbitrate complex intellectual property, software license, systems development, software development, trade secret and Internet disputes raising cutting-edge legal issues in state and federal courts throughout the United States.

Because technology is tied inextricably to data privacy and security, our technology team often draws upon the significant resources of our data privacy and security lawyers. An interdisciplinary group dedicated to investigating, remediating and counseling on issues involving this rapidly evolving area of law.

Team Leaders

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